Cybersecurity M&A Market Update

H1 2026

July 30, 2026

Who We Are?

We advise buyers and sellers of technology companies on mergers and acquisitions (M&A) strategies and execution to maximize shareholder value.

Formed in 2009, **Solganick & Co.** is a data-driven **investment bank** and **mergers and acquisitions (M&A) advisory firm** focused exclusively on the **Software** and **Technology Services** sectors for the AI-economy.

Our M&A transactions have the following characteristics:

Avg. Deal Size Range:
$25M to $250M+

Client Avg. Revenues:
$10M to $250M+

Client Ownership:
Founder-led and PE backed

Client Avg. EBITDA:
$2M to $25M+

Dallas * Los Angeles * San Francisco

Solganick & Co.

Select M&A Transaction Experience

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Cybersecurity/MSSP
CAG
has been acquired by
complete
backed by Heritage Holding

Technology Services
kavaliro
has been acquired by
ACCORDION

Technology Services
NEXTIRA
has been acquired by
accenture

Technology Services
PANDERA
has merged with
66degrees
backed by SUNSTONE PARTNERS

Technology Services
visualbi
has been acquired by
Atos

Technology Services
SIG
has been recapitalized by
FORT POINT CAPITAL

Technology Services
FLAGSHIP SOLUTIONS GROUP
has merged with
Data Storage Corporation

AI and Data Analytics
LONE STAR
has been recapitalized by
HCAP PARTNERS

Technology Services
NAVIGATOR BUSINESS SOLUTIONS
has been acquired by
ALERION Capital Group, LLC

Technology Services
iXerv
has been acquired by
TSP THE SILICON PARTNERS
backed by MONETA VENTURES

Software
learn on demand systems
has been recapitalized by
QUAD PARTNERS

Software
VIRIDIAN SCIENCES
has been acquired by
AKERNA

Technology Services
eMedApps
has been acquired by
Med Tech Solutions
backed by SUNSTONE PARTNERS

Cybersecurity
DRAWBRIDGE
has been acquired by
FP FRANCISCO PARTNERS
*Transaction completed at another investment bank

Cybersecurity
CyFIR
has been acquired by
eSENTIRE
backed by WARBURG PINCUS
*Transaction completed at another investment bank

Highlighted Transaction: *Nextira*

Solganick Advises Nextira in its Sale to Accenture

- Nextira, an AWS Premier Partner headquartered in Austin, TX, uses AWS to deliver cloud-native innovation, artificial intelligence, predictive analytics, and immersive experiences for their clients.
- Because of Solganick & Co.'s deep experience within technology services, including the buyer universe, valuation drivers, and overall M&A environment, Solganick & Co. was engaged to run a highly targeted, efficient and competitive M&A process.
- The Solganick team worked closely with Nextira management to attractively position the business and ultimately receive several attractive offers exceeding initial valuation expectations.
- Solganick & Co. supported the entire M&A process, including the client's initial selection of Accenture as well as successful transaction negotiations.
- The transaction was completed in June 2023.

Technology Services
NEXTIRA
has been acquired by
accenture

Artificial Intelligence

Cloud Computing

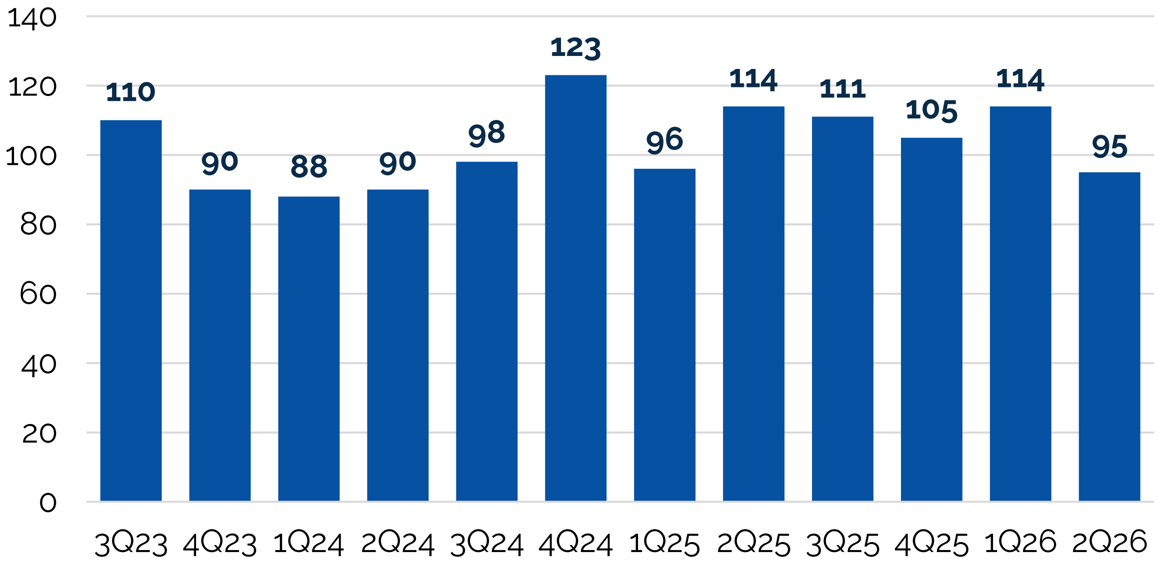
Data & Analytics

Cybersecurity
M&A Update and Commentary

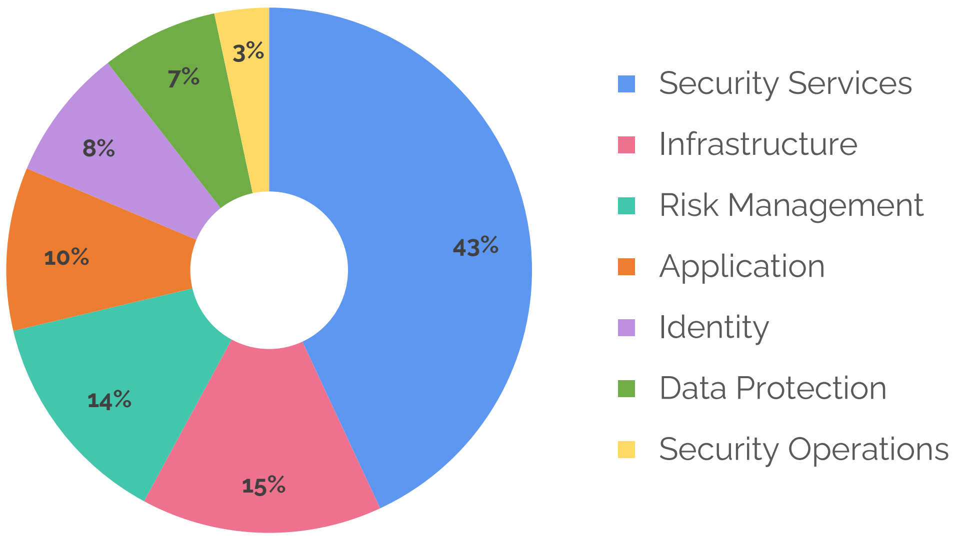
Market Commentary

- In 1H 2026, M&A transaction activity for cybersecurity companies totaled **209 deals,** consistent with the same period last year **(210)**. The year started strongly with **114 deals** in 1Q26, up significantly from the prior year quarter **(96)** before moderating in 2Q26.
- Strategic buyers executed several major transactions in 1H 2026, including deals such as Dragos (plus runZero and NetRise)/Accenture **($4.175B)**, SGNL/CrowdStrike **($740M)**, Seraphic Security/CrowdStrike **($420M)**, Astrix Security/Cisco **($400M)**, Koi/Palo Alto Networks **($400M)**, LayerX/Akamai **($205M)**, and Entro/SailPoint **($200M)**.
- **Infrastructure, Risk Management,** and **Application** constituted the **largest sub-sectors of M&A activity**. Notable buyer priorities included securing, discovering, and governing autonomous AI agents and strengthening identity threat detection and management capabilities to encompass human, non-human, and AI agent identities.
- Global venture funding for cybersecurity vendors reached **$10.6 billion** in 1H 2026, up from **$10.4 billion** in 1H 2025. Total funding rounds reached **501** in 1H 2026, down from **602** in 1H 2025. Despite lower volume, there were several sizeable rounds, including Cyera **($600M)**, NinjaOne **($400M)**, Tenex.AI **($250M)**, and Upwind Security **($250M)**.
- Valuation multiples for publicly traded cybersecurity companies ranged from a median of **9.4x EV/2026E revenue** for high-growth vendors (those **growing more than 20%)** to a median of **3.8x EV/2026E revenue** for low-growth vendors (those **growing less than 10%**).

Cybersecurity M&A Deal Volume, Q3 2023 – Q2 2026



Cybersecurity M&A Deal Mix, 1H 2026



Source: Industry Media, Pinpoint Search Group, and Solganick & Co. Proprietary M&A Database.

Cybersecurity Industry Landscape

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Application

Operation & Security

BLACKDUCK, brinqa, CEQUENCE, Checkmarx, Contrast, Coralogix, digital.ai, edgescan, HUMAN, imperva, ONAPSIS, oxsecurity, SALT SECURITY, PERFORCE, SUSE

Secure Development

aqua, bugcrowd, cycode, cypress, ENDOR LABS, IriusRisk, mend.io, SecurityCompass, snyk, sonar, sonatype, VERACODE

Data Protection

Data Security

baffle, druva, Fortanix, LightBeam.ai, mage, Nightfall AI, precisely, SPIRION, {tokenex}, VAST, veeam, ZAMA

Data Governance

Acronis, BigID, COHESITY, collibra, Cribl, CYERA, IMMUTA, PKWARE, privacera, PROTEGRITY, rubrik

Identity

Access Management

BeyondTrust, Delinea, okta, JUMIO, jumpcloud, PingIdentity, transmit

Identity Governance

britive, RADIANT LOGIC, SailPoint, SAVIYNT, SILVERFORT, sonrai security, VARONIS, ZOHO

Lifecycle Management

plainID, OASIS, SPHERE, Opal Security

Infrastructure

Network

CATO, CHECK POINT, CISCO, corelight, EXTRAHOP, netskope, FORTINET, paloalto, portnox, SONICWALL, VERSA, WatchGuard

Cloud

AppOmni, iboss, Lookout, OBSIDIAN, orca security, Skyhigh Security, sysdig, zscaler

Endpoint

BROADCOM, CROWDSTRIKE, SentinelOne, Trellix, TREND, TANIUM

Risk Management

GRC

ARAVO, ARCHER, AUDITBOARD, BITSIGHT, Diligent, DRATA, exterro, hyperproof, NAVEX, LOGICGATE, metricstream, Vanta, CONTRACTS, netwrix, onetrust, ProcessUnity, riskonnect, SAFE, UpGuard, whistic

Operations

IMMERSIVELABS, ThriveDX

Security Operations

Managed Security

ARCTIC WOLF, BINARY DEFENSE, CYDERES, BlueVoyant, CRITICALSTART, expel, CyberMaxx, eSENTIRE, HUNTRESS, deepwatch, FORTRA, LevelBlue, Ontinue, PONDURANCE, PROFICIO, RELIAQUEST, SDG

Security Automation

ANVILOGIC, DARKTRACE, DEVO, exabeam, INTEZER, tines, LOGPOINT, prophet, securonix, Simbian, torq, sumo logic, SWIMLANE

Source: Solganick & Co.

Cybersecurity: Selected M&A Activity, 1H 2026

Announced Date	Target	Acquirer	Buyer Type	Sector	Transaction Size ($MM)	Target Description
Jun-26	Dragos	Accenture	Strategic	Infrastructure	$4,175	Developer of a cybersecurity platform designed to safeguard civilization by protecting the world's critical infrastructure.
Jun-26	Panther	Databricks	Strategic	Infrastructure		Developer of an infrastructure security and compliance platform designed to help companies stay secure and compliant.
Jun-26	Optiv	Vobis Ventures	Financial	Security Services		Provider of advisory, consulting, and transformation services offering project-based cybersecurity consulting to enterprise clients.
Jun-26	Entro	SailPoint	Strategic	Identity	$200	Developer of a cybersecurity platform designed to help security teams manage and secure the lifecycle of non-human identities and secrets.
Jun-26	Apono	1Password	Strategic	Identity	$275	Developer of a privileged access management platform designed to control and secure access to systems and resources.
May-26	LayerX	Akamai	Strategic	Application	$205	Developer of a blockchain technology designed to promote the digitization of large corporations and government agencies.
May-26	Astrix	Cisco	Strategic	Identity	$400	Developer of a cloud-based security platform intended to protect organizations from service supply chain attacks.
May-26	CyberCatch	Datavault ai	Strategic	Risk Management	$100	CyberCatch Holdings Inc developed an AI-enabled, patented, continuous cybersecurity compliance and risk mitigation SaaS solution and serves business customers in the United States and Canada.

Source: PitchBook, Industry Media, and Solganick & Co. Proprietary M&A Database.

Cybersecurity: Selected M&A Activity, 1H 2026 (cont.)

Announced Date	Target	Acquirer	Buyer Type	Sector	Transaction Size ($MM)	Target Description
Apr-26	portkey	paloalto networks	Strategic	Infrastructure	$130	Developer of a comprehensive platform designed to streamline and improve AI integration for developers and organizations.
Apr-26	iC CONSULT	Bridgepoint	Financial	Identity		Provider of identity security and access management services intended to protect and manage digital identities across enterprise information technology environments.
Apr-26	ryft	CYERA	Strategic	Data Protection	$115	Developer of automated data management software designed to optimize Iceberg table environments.
Mar-26	CyberAdvisors	STERLING INVESTMENT PARTNERS	Financial	Security Services		Provider of managed information technology (IT) and cybersecurity services intended to help organizations secure, manage, and optimize their technology environments.
Feb-26	KOI	paloalto networks	Strategic	Infrastructure	$400	Developer of a suspicious IDE extension analysis platform designed to secure the software supply chain from malicious and risky VSCode extensions.
Feb-26	verinext	ARCTIQ	Strategic	Security Services		Operator of a system integration and technology management firm intended to simplify and modernize the technology environment of customers.
Feb-26	magna5	AEA	Financial	Security Services		Provider of managed information technology and cybersecurity services intended for education, healthcare, government, financial services and other sectors.
Feb-26	AllTrue.	VARONIS	Strategic	Risk Management	$150	Developer of next-generation AI technology designed for the security and optimization domains.

Source: PitchBook, Industry Media, and Solganick & Co. Proprietary M&A Database.

Cybersecurity: Selected M&A Activity, 1H 2026 (cont.)

Announced Date	Target	Acquirer	Buyer Type	Sector	Transaction Size ($MM)	Target Description
Jan-26	Alert Logic	LevelBlue	Strategic	Security Services		Developer of cybersecurity applications intended to assess, detect, and block threats to applications and other workloads.
Jan-26	strongdm	Delinea	Strategic	Identity		Developer of a universal access management platform designed to deliver just-in-time privileged access for human and non-human identities across modern infrastructure environments.
Jan-26	AXUR	infoblox	Strategic	Infrastructure		Developer of an anti-fraud and digital risk protection platform intended to take down the dangers that threaten brands and customers.
Jan-26	netsource one	New Charter Technologies	Strategic	Security Services		Provider of customized information technology services intended for regulated and security-conscious customers.
Jan-26	seraphic	CrowdStrike	Strategic	Application	$420	Developer of an enterprise-grade browser security platform designed to monitor and audit the browser from the proxy or an extension.
Jan-26	Brite	SSC	Financial	Security Services		Provider of IT security services in Victor, New York.
Jan-26	IriusRisk	ThreatModeler	Strategic	Application	$100	Developer of an automated threat modeling platform intended to bring security into the software design and development process.
Jan-26	Ntirety	II:II Systems	Strategic	Security Services		Provider of managed cloud and information technology infrastructure services intended to support and secure complex enterprise environments with compliance and operational continuity.

Source: PitchBook, Industry Media, and Solganick & Co. Proprietary M&A Database.

Cybersecurity: Selected M&A Activity, 1H 2026 (cont.)

Announced Date	Target	Acquirer	Buyer Type	Sector	Transaction Size ($MM)	Target Description
Jan-26	sgnl	CrowdStrike	Strategic	Identity	$740	Developer of an authorization platform designed to dynamically manage access to sensitive data.
Jan-26	Fortreum	Gryphon Investors	Financial	Security Services		Provider of cybersecurity compliance, audit, and technical testing services intended to help regulated organizations meet complex cloud and cybersecurity requirements.

Source: PitchBook, Industry Media, and Solganick & Co. Proprietary M&A Database.

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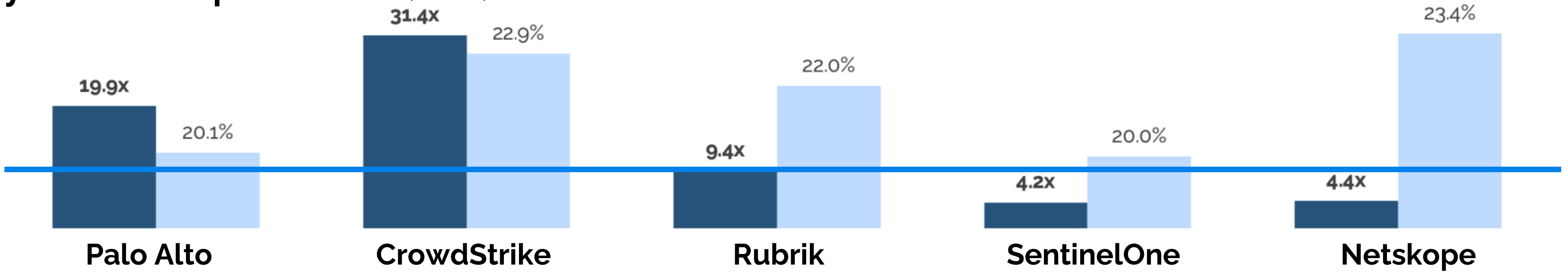
2026E Market Valuation Metrics

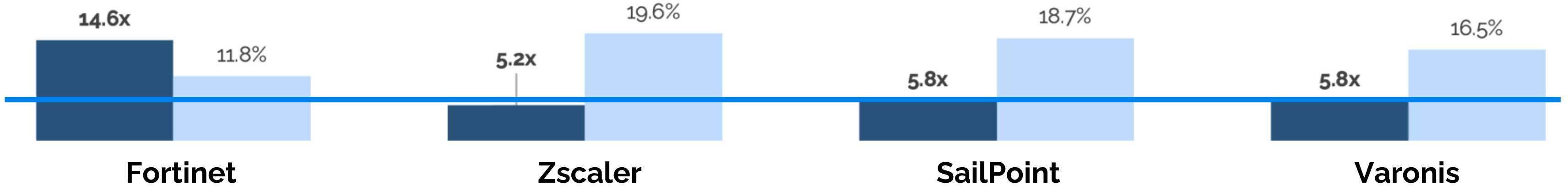
High Growth: Cybersecurity Total Enterprise Value (TEV) / Revenue and Revenue Growth Rate

TEV/ Revenue
Median: 9.4x



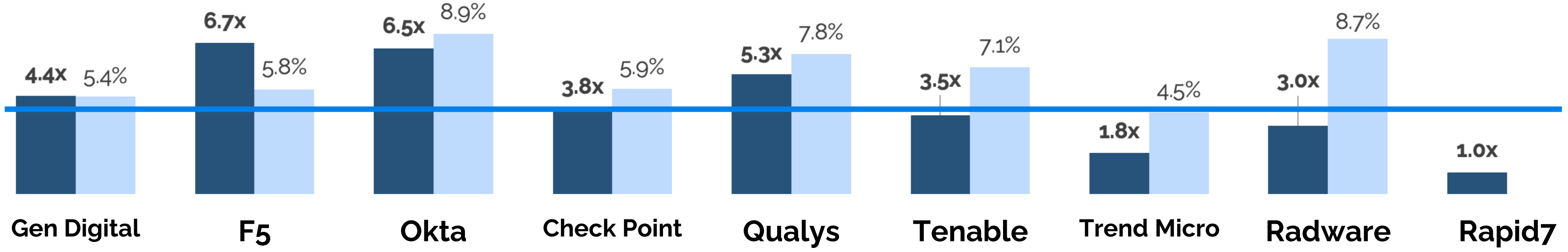
Medium Growth: Cybersecurity TEV / Revenue and Revenue Growth Rate

TEV/ Revenue
Median: 5.8x



Low Growth: Cybersecurity TEV / Revenue and Revenue Growth Rate

TEV/ Revenue
Median: 3.8x



Note: High growth implies 2026E revenue growth greater than 20%; medium growth between 10% and 20%; and low growth, less than 10%

Source: S&P Global Market Intelligence.

Cybersecurity: Public Comparables

($ in millions, except for stock price)

	Stock Price 6/30/2026	Market Capitalization	Enterprise Value	TEV Revenue 2025A	TEV Revenue 2026E	TEV EBITDA[1] LTM	TEV EBITDA[1] FWD	Revenue Growth 2025A	Revenue Growth 2026E	EBITDA Margin LTM	Rule of 40 LTM
High Growth Cybersecurity											
Palo Alto Networks	$ 341.02	$ 270,580	$ 269,600	23.9x	19.9x	NA	NA	22.5%	20.1%	14.0%	33.5%
CrowdStrike	763.14	189,120	185,430	38.6x	31.4x	NA	NA	21.8%	22.9%	1.2%	24.3%
Rubrik	80.28	15,750	15,150	11.5x	9.4x	NA	NA	48.9%	22.0%	-20.1%	25.6%
SentinelOne	16.97	5,740	5,080	5.1x	4.2x	NA	NA	21.7%	20.0%	-24.7%	NA
Netskope	10.94	4,240	3,880	5.5x	4.4x	NA	NA	31.7%	23.4%	-90.2%	NA
High Growth Median				**11.5x**	**9.4x**	**NA**	**NA**	**22.5%**	**22.0%**	**-20.1%**	**25.6%**
Medium Growth Cybersecurity											
Fortinet	$ 153.62	$ 113,870	$ 111,140	16.3x	14.6x	NA	NA	14.2%	11.8%	33.2%	49.0%
Zscaler	141.15	22,250	20,580	6.2x	5.2x	NA	23.1x	24.3%	19.6%	-1.9%	22.7%
SailPoint	14.64	7,780	7,410	6.9x	5.8x	NA	29.7x	24.2%	18.7%	0.8%	24.8%
Varonis Systems	41.96	4,620	4,240	6.8x	5.8x	NA	NA	13.2%	16.5%	-20.0%	NA
Medium Growth Median				**6.9x**	**5.8x**	**NA**	**26.4x**	**19.2%**	**17.6%**	**-0.6%**	**24.8%**
Low Growth Cybersecurity											
Gen Digital	$ 24.89	$ 15,080	$ 22,940	4.6x	4.4x	9.6x	8.5x	25.9%	5.4%	47.8%	74.8%
F5	415.96	23,160	21,980	7.1x	6.7x	24.3x	17.4x	9.6%	5.8%	28.0%	37.7%
Okta	136.45	22,820	20,640	7.1x	6.5x	NA	24.3x	11.9%	8.9%	8.9%	20.7%
Check Point Software	131.43	13,390	10,990	4.0x	3.8x	12.6x	12.6x	6.4%	5.9%	31.7%	37.5%
Qualys	137.49	4,520	3,840	5.7x	5.3x	15.7x	11.9x	10.1%	7.8%	35.8%	46.0%
Tenable	36.88	3,690	3,750	3.8x	3.5x	NA	13.7x	11.0%	7.1%	4.0%	14.7%
Trend Micro	37.46	4,790	3,370	1.9x	1.8x	6.3x	6.6x	1.6%	4.5%	30.2%	27.5%
Radware	30.86	1,260	992	3.3x	3.0x	NA	NA	9.8%	8.7%	7.5%	17.3%
Rapid7	8.10	523	818	1.0x	1.0x	14.3x	5.8x	1.9%	-2.5%	6.6%	7.8%
Low Growth Median				**4.0x**	**3.8x**	**13.5x**	**12.3x**	**9.8%**	**5.9%**	**28.0%**	**27.5%**
Overall Median				**6.0x**	**5.3x**	**13.5x**	**13.1x**	**13.7%**	**10.3%**	**7.1%**	**25.6%**

Note: High growth implies 2026E revenue growth greater than 20%; medium growth between 10% and 20%; and low growth, less than 10%

Source: S&P Global Market Intelligence.

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Questions? Contact Us

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