



About Solganick & Co.





Formed in 2009 by Aaron Solganick, a **28+ year experienced technology-focused investment banker** (Bear Stearns, KPMG, Perot Systems Corp., and B. Riley FBR)



Providing M&A advisory and investment banking services exclusively for IT Services, MSPs, Tech-Enabled Services, and Software Companies



Offices in Los Angeles and Dallas



Typical Transaction Size Range: \$25m to \$200m+



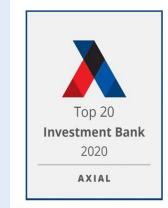
TOP 50

Axial Top Software M&A Advisory Firm, 2022





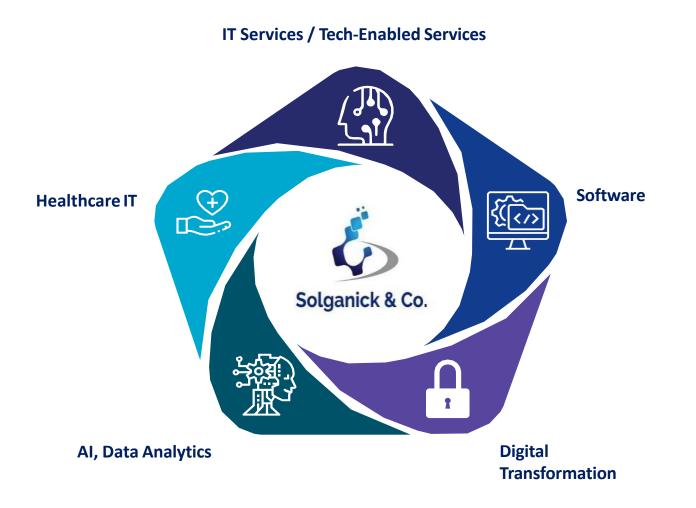






Solganick & Co.: *Industry Coverage and Expertise*





Sector Experience

Comprehensive and deep-sector expertise (not generalists)

Active Mandates

Current buyers and sellers actively seeking transaction partners

Experienced Team

Experienced and dedicated team of technology focused M&A professionals

Transactions Completed

Over \$20B in Transactions Completed

Solganick & Co.: Select Transaction Experience











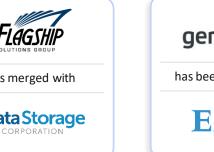






























Solganick & Co.: *Healthcare IT Expertise and Coverage*



HCIT Software and Technology



EHR and Practice Management Utilization Management

Revenue Cycle Management Benefits Management

Population Health Management Payer Administrative Software

Digital Health Health Benefits Delivery

Telemedicine Clinical Trial Management

Staffing and Operational Support Technology Healthcare Data, Analytics and AI

Specialty-focused Solutions

HCIT Services and Consulting



Managed IT Systems Implementation

Application Hosting IT Consulting

Cloud / Hybrid Cloud Staffing

Revenue Cycle Management Content Providers

Software Development

Healthcare IT Index: **Publicly-Traded Companies and Sectors**



EHR

















CHANGE



Administrative Technology













Digital Wellness and DTC



















Benefits and Distribution





O SELECTQUOTE Accolade Benefitfocus







amwell amwell











talk space



Tech-Enabled/Emerging Payers

Providers: Senior/ Post-Acute

ENSIGN GROUP agilon health









Traditional Payers













Providers: Acute Care















Strategic Entrants/ Potential Disruptors



Caremax







Providers: Ambulatory/Specialty





Consulting/ Business Services





















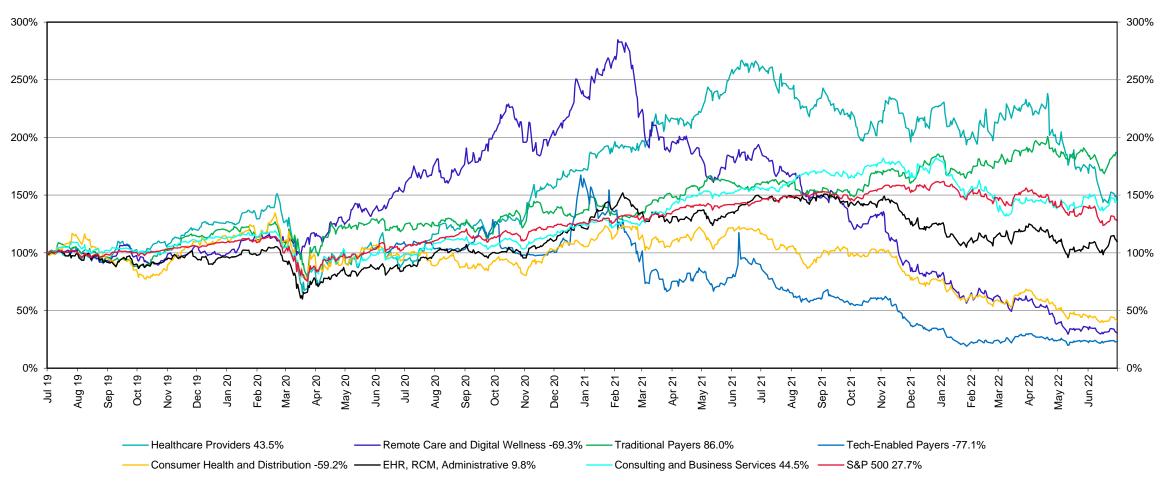




Healthcare IT Index: 3-Year Stock Performance



Healthcare IT Index Performance June 2019 to June 2022

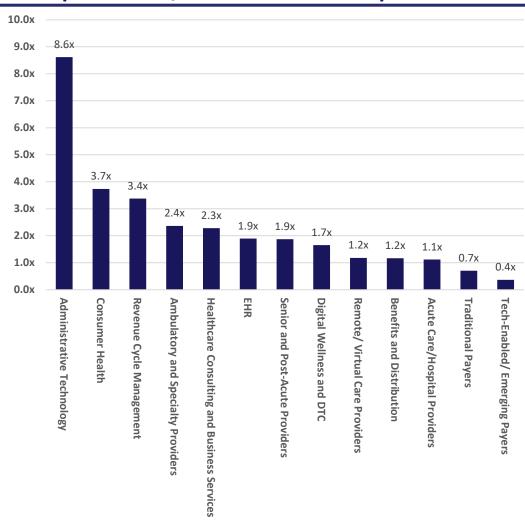


See prior slide for constituents of Healthcare IT Subsectors, data per S&P CapitalIQ.

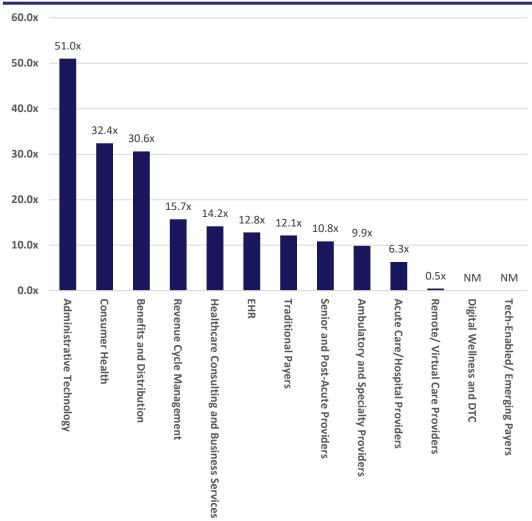
Healthcare IT Index: Valuation Metrics by Subsector



Enterprise Value/LTM Revenue Multiples



Enterprise Value/LTM EBITDA Multiples

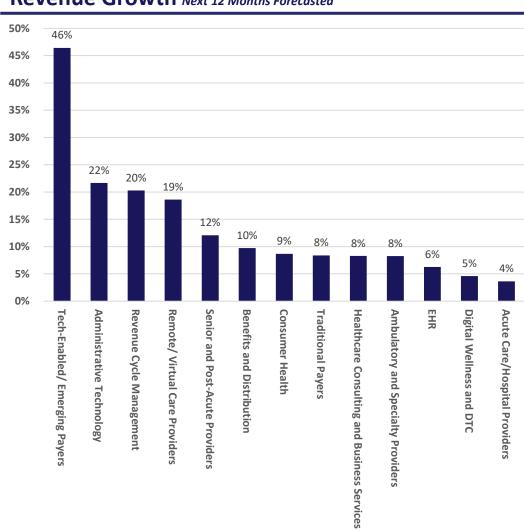


Source: Solganick & Co. Healthcare IT Index and S&P CapitalIQ, data as of June 30, 2022

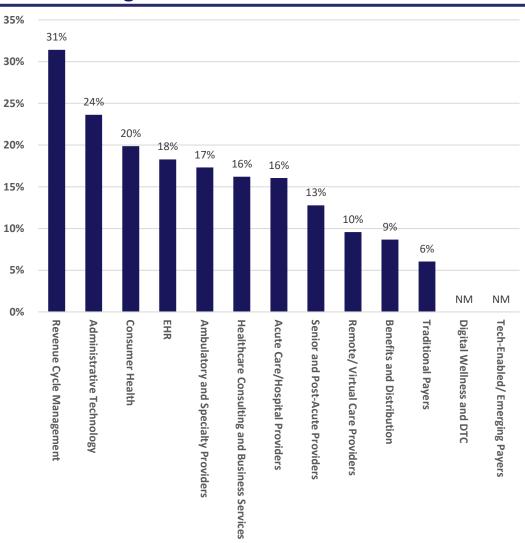
Healthcare IT Index: Operational Metrics by Subsector



Revenue Growth Next 12 Months Forecasted



EBITDA Margin



Source: Solganick & Co. Healthcare IT Index and S&P CapitalIQ, data as of June 30, 2022

M&A Transactions: **Q2 2022 Announcements**



Date	Target	Acquirer	Target Business Description	Enterprise Value	Revenue Multiple	
June 2022	NextHealth TECHNOLOGIES	SOFTHEON	NextHealth Technologies, Inc. develops and operates an Al-powered SaaS-based healthcare analytics platform.	NA	NA	NA
June 2022	MERCURY. HEALTHCARE	WebMD'	Mercury Healthcare operates as a technology and data analytics company. It operates platform for patient acquisition and retention such as customer relationship management, physician relationship management, engagement center, insights, and healthcare data management, as well as healthcare websites, a healthcare-specific content management system.		NA	NA
June 2022	☼ TransactRx	RedSail TECHNOLOGIES	POC Network Technologies, Inc., doing business as TransactRx, provides billing and transaction processing solutions for physician offices, county health departments, pharmacies, and various other health care providers that administer vaccines.	NA	NA	NA
June 2022	EXTRADENT	@ dentalxchange	Computer Aided Technologies, Inc., doing business as ExtraDent, develops software solutions for the dental industry in the United States.	NA	NA	NA
June 2022	PrescribeWellness A TRHC Solution	Transaction Data Systems	PrescribeWellness Business Division of Tabula Rasa HealthCare Group, Inc.	\$139.7	NA	NA
June 2022	⊞ convey [∞]	TPG	Convey Health Solutions Holdings, Inc. provides technology enabled solutions and advisory services to assist its clients with workflows across product developments, sales, member experience, clinical management, core operations, and business intelligence and analytics.	NA	NA	NA
June 2022	Vulcan Health	Constellation. H E A L T H	Vulcan Health, LLC provides digital referral management platform for healthcare providers and health insurance companies.	NA	NA	NA
June 2022	R e∕O l∨.	# mindfully	Moxie, Inc., doing business as Resolv, develops and operates a health care software platform to connect people for mental health.	NA	NA	NA
June 2022	• Plan4 Healthcare	Unison	Plan 4 Healthcare LLC designs and develops planning, performance, and budget tracking solutions for health care industry.	NA	NA	NA
June 2022	veyo	М ТМ	Veyo LLC operates a ride sharing platform intended to provide medical transportation services. The company's ride sharing platform specializes in providing GPS systems, driver management service, scheduling and managing of trips, tracking of drivers and background verification of drivers, enabling patients to better manage non-emergency medical transportation.	NA	NA	NA

M&A Transactions: **Q2 2022 Announcements**



Date	Target	Acquirer	Target Business Description	Enterprise Value	Revenue Multiple	
June 2022	Aid and Attendance VA Benefits Made Easy	SilverAssist	Aid & Attendance, LLC provides VA benefits eligibility and web-based application solutions and services for eldercare industry.	NA	NA	NA
June 2022	Apollo Intelligence	FRAZIER HEALTHCARE PARTNERS	Apollo Intelligence LLC provides tech-driven data and insights solutions for the life sciences and healthcare industry. The company develops and operates research services, data, and insights platforms.	NA	NA	NA
June 2022	Avalere	FISHAWACK	Avalere Health LLC operates as an advisory company that focuses on healthcare business strategy and public policies.	NA	NA	NA
June 2022	⊯ LeanTaaS	BainCapital PRIVATE EQUITY	LeanTaaS Inc. develops software for hospital and infusion center operations that combine lean principles, predictive analytics, and machine learning. The company offers cloud-based iQueue solutions for operating rooms; infusion centers; clinics; and research and development (R&D).	NA	NA	NA
July 2022	NURDIC Global Health and Technology Consulting	Accrete	Nordic Consulting Partners, Inc. provides strategic advisory, digital and cloud initiatives, implementation and support, and enterprise technology transformation services to healthcare organizations.	NA	NA	NA
May 2022	jvion	Lightbeam Health Solutions	Operating Assets of Jvion, Inc. comprises healthcare technology solutions.	NA	NA	NA
May 2022	AERGO	© CorroHealth	Aergo Solutions LLC provides revenue cycle management solutions for healthcare providers.	NA	NA	NA
May 2022	WINDLA LAKE Health IT - Design - Deploy - Support	FUTURA	Winola Lake LLC delivers solutions to fulfill healthcare information technology needs. The company was incorporated in 2007 and is based in Pipersville, Pennsylvania.	NA	NA	NA
May 2022	ARMUS	HealthCatalyst	ARMUS Corporation provides information technology solutions for the healthcare industry. The company offers clinical quality and performance management applications and databases. Additionally, it provides online clinical data research and quality management services.	\$9.4	NA	NA

M&A Transactions: **Q2 2022 Announcements**



Date	Target	Acquirer	Target Business Description	Enterprise Value	Revenue Multiple	
May 2022	MOMENTUM HEALTHWARE	CIVICA	Momentum Healthware, Inc. develops, delivers, integrates, and supports information technology software systems for the long-term post acute care healthcare industry in the United States, Canada, and internationally.	NA	NA	NA
April 2022	SIMPLIFY	HST Pathways	Simplify ASC, Inc. develops a cloud-based platform that brings business, clinical, and reporting functions of an ambulatory surgery center (ASC) together into a data-driven system. The company offers Simplify ASC, an ASC management platform that includes advanced reporting, automated inventory management, scheduling, and an API-linked claims management module.	NA	NA	NA
April 2022	Thera Office ®	Netsmart Netsmart	Hands On Technology, Inc. doing business as TheraOffice, develops electronic medical record and practice management software solutions for physical therapists. The company was founded in 1999 and is based in Westmont, Illinois.	NA	NA	NA
April 2022	CLARETO	Munich RE	MedVirginia, Inc., doing business as Clareto, operates as a health IT interoperability company. It owns and operates a web-based health information exchange portal. The company offers MedVirginia, a web-based portal for authorized users to access clinical content across its participants, including regional, national, and federal partners in the United States.	NA	NA	NA

Financing Activity: **Q2 Announcements**



#biofourmis	Biofourmis is a biotechnology company that augments personalized care and therapies using digital therapeutics.		
	biologithis is a biolectificity that augments personalized care and therapies using digital therapeutics.	Series D	\$300M
ReifyHEALTH	Reify Health is a cloud-based software company that develops tools for the clinical trial ecosystem.	Series D	\$220M
🙀 Clarify	Clarify Health Solutions develops an intelligence platform that delivers insights across healthcare.	Series D	\$150M
CAREBRIDGE	CareBridge is a provider of Medicare and Medicaid healthcare systems for patients and caregivers.	Venture	\$140M
nex health	NexHealth is a real-time patient booking platform for people, their doctors, and healthcare developers.	Series C	\$125M
Aledade	Aledade is a primary care physician platform that provides everything doctors need to create and run an accountable care organization.	Series E	\$123M
IntelyCare [®]	IntelyCare is revolutionizing healthcare staffing, scheduling, and training by offering an enterprise workforce management platform.	Series C	\$115M
aidoc	Aidoc specializes in developing artificial intelligence tools for radiologists and multidisciplinary response teams.	Series D	\$110M
③ Capital Rx	Capital Rx is a healthtech platform that provides pharmacy benefit management solutions.	Series C	\$106M
Nomad	Nomad Health is an online staffing marketplace that connects clinicians to healthcare jobs.	Venture	\$105M
V iz.ai	Viz is a medical imaging company that helps optimize emergency treatment using deep learning technology.	Series D	\$100M
Tomorrow Health	Tomorrow Health is a technology-driven home healthcare company that focuses on the way home-based care is ordered, delivered, and paid for.	Series B	\$60M
PicnicHealth	PicnicHealth helps patients easily access their medical records and gives them the opportunity to contribute data to medical research.	Series C	\$60M
eleanor health	Eleanor Health provides comprehensive mental health and substance use disorder care in clinics, virtually, and in patient's homes.	Series C	\$50M
Bicycle Health	Bicycle Health is a virtual addiction medicine clinic that helps treat opioid dependence or use disorder.	Series B	\$50M
	Clarify Clarify CAREBRIDGE INEX health Aledade Intelycare Capital Rx Nomad Iz.ai Tomorrow Health PicnicHealth eleanor health	Clarify Health Solutions develops an intelligence platform that delivers insights across healthcare. CareBridge is a provider of Medicare and Medicaid healthcare systems for patients and caregivers. NexHealth is a real-time patient booking platform for people, their doctors, and healthcare developers. Aledade is a primary care physician platform that provides everything doctors need to create and run an accountable care organization. IntelyCare is revolutionizing healthcare staffing, scheduling, and training by offering an enterprise workforce management platform. Aidoc specializes in developing artificial intelligence tools for radiologists and multidisciplinary response teams. Capital Rx Capital Rx is a healthtech platform that provides pharmacy benefit management solutions. Nomad Mealth is an online staffing marketplace that connects clinicians to healthcare jobs. Viz is a medical imaging company that helps optimize emergency treatment using deep learning technology. Tomorrow Health is a technology-driven home healthcare company that focuses on the way home-based care is ordered, delivered, and paid for. PicnicHealth PicnicHealth helps patients easily access their medical records and gives them the opportunity to contribute data to medical research. Eleanor health Eleanor Health provides comprehensive mental health and substance use disorder care in clinics, virtually, and in patient's homes.	Clarify Health Solutions develops an intelligence platform that delivers insights across healthcare. CareBridge is a provider of Medicare and Medicaid healthcare systems for patients and caregivers. Venture NexHealth is a real-time patient booking platform for people, their doctors, and healthcare developers. Series C Aledade Aledade is a primary care physician platform that provides everything doctors need to create and run an accountable care organization. Series E IntelyCare is revolutionizing healthcare staffing, scheduling, and training by offering an enterprise workforce management platform. Series C Aidoc specializes in developing artificial intelligence tools for radiologists and multidisciplinary response teams. Series D Capital Rx Capital Rx is a healthtech platform that provides pharmacy benefit management solutions. Series C Normad Nomad Health is an online staffing marketplace that connects clinicians to healthcare jobs. Venture Viz is a medical imaging company that helps optimize emergency treatment using deep learning technology. Series D Tomorrow Health is a technology-driven home healthcare company that focuses on the way home-based care is ordered, delivered, and paid for. PicnicHealth helps patients easily access their medical records and gives them the opportunity to contribute data to medical research. Series C eleanor health Eleanor Health provides comprehensive mental health and substance use disorder care in clinics, virtually, and in patient's homes. Series C





Healthcare IT M&A Coverage

Aaron Solganick

CEO and Founder (310) 713-4764

aaron@solganick.com

Sam DiSalvo

Senior Vice President (614) 506-6677 sdisalvo@solganick.com

Cameron O'Leary

Senior Vice President (508) 726-9387

coleary@solganick.com

Office Locations

Los Angeles

1240 Rosecrans Ave., Suite 120 Manhattan Beach, CA 90266

Dallas

1920 McKinney Ave., Suite 700 Dallas, TX 75201

Disclosures and Limitations



This industry research report is for informational and discussion purposes only. Information presented herein is not investment advice of any kind to any person and does not constitute a recommendation as to the purchase or sale of any securities nor interests or as to any other course of action. General, financial, and statistical information concerning the details of this report and related industry are from third party sources and direct research that Solganick & Co. believes to be reliable. Solganick & Co. has accurately reflected such information in this research report; however, Solganick & Co. makes no representation as to the sources' accuracy or completeness and has accepted this information without further verification. All forward-looking statements in this report may not be achieved and thus there is no guarantee of such statements.

Neither all nor any part of the content of this report may be conveyed to the public through advertising, public relations, news, sales, mail, direct transmittal, or other media without the prior written consent of Solganick & Co. Solganick & Co.'s research is as of the date reported herein. Solganick & Co. has no direct client affiliation with any of the companies used as a basis for research in this report, nor does Solganick & Co. hold any investments in the companies listed herein. The content of this report may be used, in part, as a basis for any work that Solganick & Co. performs for you in the future at the sole discretion of Solganick & Co.

Appendix





Healthcare IT Index: Subsector Medians



Median Metrics and Multiples by Subsector

									Revenue	EBITDA
		Market Data	(\$ millions)		EV/ Revenu	e Multiples	EV/ EBITDA	Multiples	Growth	Margin
		Enterprise	LTM (A)	NTM (E)						
	Market Cap	Value	Revenue	EBITDA	LTM (A)	NTM (E)	LTM (A)	NTM (E)	NTM (E)	LTM (A)
Administrative Technology	\$2,701	\$2,864	\$355	\$34	8.6x	7.1x	51.0x	32.6x	22%	24%
Strategic Entrants and Potential Disruptors	\$1,080,624	\$1,161,506	\$306,933	\$62,554	4.9x	4.3x	13.4x	10.8x	14%	32%
Consumer Health	\$2,509	\$2,388	\$791	\$46	3.7x	2.9x	32.4x	15.4x	9%	20%
Revenue Cycle Management	\$2,766	\$2,901	\$1,088	\$54	3.4x	3.3x	15.7x	10.4x	20%	31%
Ambulatory and Specialty Providers	\$5,058	\$13,745	\$7,004	\$1,771	2.4x	2.2x	9.9x	13.1x	8%	17%
Healthcare Consulting and Business Services	\$6,961	\$10,780	\$4,462	\$825	2.3x	2.1x	14.2x	13.2x	8%	16%
EHR	\$1,171	\$1,131	\$604	\$49	1.9x	1.9x	12.8x	10.1x	6%	18%
Senior and Post-Acute Providers	\$3,561	\$6,649	\$2,473	\$426	1.9x	1.7x	10.8x	11.4x	12%	13%
Digital Wellness and DTC	\$1,024	\$691	\$458	(\$226)	1.7x	1.4x	NM	NM	5%	NM
Remote/ Virtual Care Providers	\$472	\$422	\$683	(\$94)	1.2x	0.7x	0.5x	23.0x	19%	10%
Benefits and Distribution	\$408	\$484	\$429	(\$122)	1.2x	1.0x	30.6x	10.7x	10%	9%
Acute Care/Hospital Providers	\$6,576	\$17,993	\$16,090	\$2,943	1.1x	1.1x	6.3x	6.9x	4%	16%
Traditional Payers	\$71,408	\$90,333	\$139,688	\$8,241	0.7x	0.7x	12.1x	11.2x	8%	6%
Tech-Enabled/ Emerging Payers	\$1,075	\$663	\$2,773	(\$531)	0.4x	0.2x	NM	NM	46%	NM
Median	\$2,733	\$2,883	\$1,780	\$51	1.9x	1.8x	13.1x	11.3x	9%	17%

Source: Solganick Health IT Public Comps per CapitallQ, data as of 6/30/2022



Healthcare Providers

		Market Data	(\$ millions)							
			(\$ IIIIIIOII5)		EV/ Revenu	e Multiples	EV/ EBITDA	Multiples	Growth	Margin
		Enterprise	LTM (A)	NTM (E)						
	Market Cap	Value	Revenue	EBITDA	LTM (A)	NTM (E)	LTM (A)	NTM (E)	NTM (E)	LTM (A)
Acute Care/Hospital Providers										
HCA Healthcare, Inc.	\$49,659	\$89,118	\$60,105	\$13,381	1.5x	1.5x	6.6x	7.3x	3%	20%
Tenet Healthcare Corporation	\$5,662	\$22,466	\$19,133	\$4,077	1.2x	1.1x	5.5x	6.4x	3%	17%
Community Health Systems, Inc.	\$484	\$13,521	\$12,392	\$1,781	1.1x	1.0x	6.8x	7.1x	4%	15%
Universal Health Services, Inc.	\$7,491	\$12,154	\$13,048	\$1,810	0.9x	0.9x	6.1x	6.7x	5%	13%
Median	\$6,576	\$17,993	\$16,090	\$2,943	1.1x	1.1x	6.3x	6.9x	4%	16%
Senior and Post-Acute Providers										
Encompass Health Corporation	\$5,594	\$9,528	\$5,268	\$1,072	1.8x	1.7x	8.4x	9.0x	6%	19%
Select Medical Holdings Corporation	\$3,085	\$8,180	\$6,278	\$1,009	1.3x	1.3x	7.5x	9.7x	3%	13%
agilon health, inc.	\$8,879	\$7,912	\$2,245	(\$81)	3.8x	2.8x	NM	NM	38%	NM
Acadia Healthcare Company, Inc.	\$6,122	\$7,711	\$2,449	\$579	3.2x	2.9x	13.8x	12.6x	11%	23%
Brookdale Senior Living Inc.	\$850	\$5,586	\$2,497	\$354	2.2x	2.0x	15.2x	20.0x	12%	10%
The Ensign Group, Inc.	\$4,036	\$5,197	\$2,808	\$497	1.9x	1.7x	10.8x	13.4x	12%	13%
Cano Health, Inc.	\$898	\$2,323	\$2,385	(\$6)	1.1x	0.8x	NM	9.2x	48%	8%
CareMax, Inc.	\$317	\$400	\$532	(\$13)	1.0x	0.7x	NM	11.4x	43%	6%
Median	\$3,561	\$6,649	\$2,473	\$426	1.9x	1.7x	10.8x	11.4x	12%	13%
Ambulatory and Specialty Providers										
DaVita Inc.	\$7,564	\$20,677	\$11,627	\$3,004	1.8x	1.7x	6.8x	8.8x	2%	20%
Surgery Partners, Inc.	\$2,552	\$6,814	\$2,381	\$538	3.0x	2.6x	12.9x	17.3x	14%	15%
Median	\$5,058	\$13,745	\$7,004	\$1,771	2.4x	2.2x	9.9x	13.1x	8%	17%
Median	\$4,815	\$8,046	\$4,038	\$794	1.6x	1.6x	7.5x	9.2x	8%	15%



Remote Care & Digital Wellness

			(\$ 1111)		5 17.5				Revenue	EBITDA
		Market Data	•		EV/ Revenu	ie Multiples	EV/ EBITDA	Multiples	Growth	Margin
		Enterprise	LTM (A)	NTM (E)						
Company	Market Cap	Value	Revenue	EBITDA	LTM (A)	NTM (E)	LTM (A)	NTM (E)	NTM (E)	LTM (A)
Remote/ Virtual Care Providers										
Teladoc Health, Inc.	\$5,353	\$6,121	\$2,234	\$21	2.9x	2.4x	NM	23.0x	19%	10%
LifeStance Health Group, Inc.	\$2,081	\$2,146	\$776	(\$302)	2.9x	2.3x	NM	28.5x	27%	8%
American Well Corporation	\$1,150	\$513	\$264	(\$223)	2.0x	1.8x	NM	NM	11%	NM
Babylon Holdings Limited	\$409	\$422	\$726	(\$353)	0.8x	0.4x	NM	NM	125%	NM
UpHealth, Inc.	\$85	\$173	\$159	(\$29)	1.2x	0.7x	NM	7.7x	60%	10%
Cue Health Inc.	\$472	\$106	\$683	\$61	0.1x	0.4x	0.5x	NM	(59%)	NM
Talkspace, Inc.	\$264	\$80	\$116	(\$94)	0.7x	0.6x	NM	NM	16%	NM
Median	\$472	\$422	\$683	(\$94)	1.2x	0.7x	0.5x	23.0x	19%	10%
Digital Wellness and DTC										
Peloton Interactive, Inc.	\$3,097	\$3,897	\$3,582	(\$1,233)	1.0x	1.1x	NM	NM	(6%)	NM
Hims & Hers Health, Inc.	\$933	\$736	\$374	(\$81)	2.3x	1.7x	NM	NM	36%	NM
23andMe Holding Co.	\$1,114	\$647	\$277	(\$235)	2.4x	2.4x	NM	NM	0%	NM
SmileDirectClub, Inc.	\$126	\$388	\$541	(\$216)	0.7x	0.6x	NM	NM	9%	NM
Median	\$1,024	\$691	\$458	(\$226)	1.7x	1.4x	NM	NM	5%	NN
Median	\$933	\$513	\$541	(\$216)	1.2x	1.1x	0.5x	23.0x	16%	10%



Healthcare Payers

		Market Data	(\$ millions)		EV/ Revenu	e Multiples	EV/ EBITDA	Multiples	Revenue Growth	EBITDA Margin
		Enterprise	LTM (A)	NTM (E)	27/10/01/0	<u>o manipioo</u>	247 251157	· manapioo		
Company	Market Cap	Value	Revenue	EBITDA	LTM (A)	NTM (E)	LTM (A)	NTM (E)	NTM (E)	LTM (A)
Traditional Payers										
UnitedHealth Group Incorporated	\$481,873	\$508,765	\$306,561	\$28,769	1.7x	1.6x	18.4x	16.2x	10%	10%
Elevance Health Inc.	\$116,343	\$134,428	\$149,134	\$10,185	0.9x	0.9x	13.0x	11.6x	8%	7%
Cigna Corporation	\$83,608	\$113,008	\$179,183	\$10,422	0.6x	0.6x	11.0x	9.4x	2%	7%
Humana Inc.	\$59,208	\$67,659	\$90,512	\$5,090	0.8x	0.7x	13.8x	13.2x	8%	5%
Centene Corporation	\$49,487	\$61,180	\$130,241	\$6,296	0.5x	0.4x	10.6x	10.8x	14%	4%
Molina Healthcare, Inc.	\$16,406	\$13,993	\$29,435	\$1,346	0.5x	0.5x	11.2x	8.8x	8%	5%
Median	\$71,408	\$90,333	\$139,688	\$8,241	0.7x	0.7x	12.1x	11.2x	8%	6%
Tech-Enabled/ Emerging Payers										
Alignment Healthcare, Inc.	\$2,137	\$1,846	\$1,304	(\$108)	1.5x	1.3x	NM	NM	13%	NM
Clover Health Investments, Corp.	\$1,009	\$762	\$2,564	(\$510)	0.4x	0.2x	NM	NM	67%	NM
Bright Health Group, Inc.	\$1,141	\$564	\$5,453	(\$1,460)	0.1x	0.1x	NM	NM	46%	NM
Oscar Health, Inc.	\$897	(\$794)	\$2,983	(\$552)	NM	NM	NM	NM	NM	NM
Median	\$1,075	\$663	\$2,773	(\$531)	0.4x	0.2x	NM	NM	46%	NM
Median	\$32,946	\$37,586	\$59,974	\$3,218	0.6x	0.6x	12.1x	11.2x	10%	6%



Consumer Health and Benefit Distribution

									Revenue	EBITDA
		Market Data	ı (\$ millions)		EV/ Revenu	e Multiples	EV/ EBITDA	Multiples	Growth	Margin
		Enterprise	LTM (A)	NTM (E)						
Company	Market Cap	Value	Revenue	EBITDA	LTM (A)	NTM (E)	LTM (A)	NTM (E)	NTM (E)	LTM (A)
Consumer Health										
HealthEquity, Inc.	\$5,179	\$6,024	\$778	\$186	7.7x	7.1x	32.4x	22.4x	10%	32%
Progyny, Inc.	\$2,671	\$2,574	\$617	\$20	4.7x	3.1x	111.8x	20.1x	50%	16%
GoodRx Holdings, Inc.	\$2,347	\$2,202	\$803	\$73	2.8x	2.6x	30.7x	10.7x	8%	24%
GoHealth, Inc.	\$73	\$1,134	\$1,091	(\$76)	1.0x	1.1x	NM	10.2x	(10%)	11%
Median	\$2,509	\$2,388	\$791	\$46	3.7x	2.9x	32.4x	15.4x	9%	20%
Benefits and Distribution										
SelectQuote, Inc.	\$408	\$956	\$764	(\$272)	1.2x	1.0x	NM	31.4x	21%	3%
Accolade, Inc.	\$527	\$512	\$336	(\$122)	1.5x	1.4x	NM	NM	10%	NM
Benefitfocus, Inc.	\$264	\$484	\$255	\$10	1.9x	1.9x	30.6x	10.7x	(2%)	18%
Sharecare, Inc.	\$556	\$371	\$429	(\$96)	0.9x	0.7x	NM	8.6x	18%	9%
eHealth, Inc.	\$250	\$364	\$463	(\$122)	0.7x	0.8x	NM	NM	(9%)	NM
Median	\$408	\$484	\$429	(\$122)	1.2x	1.0x	30.6x	10.7x	10%	9%
Median	\$527	\$956	\$617	(\$76)	1.5x	1.4x	31.5x	10.7x	10%	16%



EHR, RCM and Administrative Technology

		Market Deta	(¢ millions)		EW Boyonu	o Multiploo	EV/ EDITO	Multiples	Revenue Growth	EBITDA Margin
		Market Data		ALTRA (E)	EV/ Revenu	e multiples	EV/ EBITDA	wuitipies	GIOWIII	iviai giii
Company	Market Cap	Enterprise Value	LTM (A) Revenue	NTM (E) EBITDA	LTM (A)	NTM (E)	LTM (A)	NTM (E)	NTM (E)	LTM (A)
Company						(-/				
EHR										
Allscripts Healthcare Solutions, Inc.	\$1,721	\$2,036	\$1,522	\$134	1.3x	3.3x	12.8x	11.7x	(59%)	28%
NextGen Healthcare, Inc.	\$1,171	\$1,131	\$604	\$35	1.9x	1.8x	28.7x	9.9x	6%	18%
Computer Programs and Systems, Inc.	\$463	\$597	\$305	\$49	2.1x	1.9x	11.8x	10.1x	11%	18%
Median	\$1,171	\$1,131	\$604	\$49	1.9x	1.9x	12.8x	10.1x	6%	18%
Revenue Cycle Management										
Change Healthcare Inc.	\$7,346	\$11,757	\$3,497	\$733	3.4x	3.3x	15.7x	10.4x	3%	31%
MultiPlan Corporation	\$3,508	\$8,080	\$1,175	\$860	7.0x	6.6x	9.5x	9.1x	5%	73%
Evolent Health, Inc.	\$2,766	\$2,901	\$1,088	\$54	2.9x	2.3x	58.0x	30.9x	27%	7%
Phreesia, Inc.	\$1,307	\$1,052	\$228	(\$138)	4.6x	3.6x	NM	NM	28%	NM
Health Catalyst, Inc.	\$785	\$608	\$265	(\$80)	2.4x	2.0x	NM	NM	20%	NM
Median	\$2,766	\$2,901	\$1,088	\$54	3.4x	3.3x	15.7x	10.4x	20%	31%
Administrative Technology										
Veeva Systems Inc.	\$30,666	\$27,881	\$1,922	\$547	14.5x	12.3x	51.0x	31.2x	18%	39%
Doximity, Inc.	\$6,737	\$5,940	\$362	\$114	17.3x	13.1x	51.1x	30.7x	32%	43%
Privia Health Group, Inc.	\$3,163	\$2,916	\$1,176	(\$43)	2.7x	2.2x	NM	52.0x	26%	4%
Definitive Healthcare Corp.	\$2,239	\$2,813	\$194	\$32	15.7x	11.8x	82.1x	41.5x	33%	28%
HealthStream, Inc.	\$664	\$644	\$259	\$36	2.5x	2.3x	18.2x	12.4x	6%	19%
Tabula Rasa HealthCare, Inc.	\$61	\$442	\$348	(\$38)	1.3x	1.5x	NM	34.0x	(15%)	5%
Median	\$2,701	\$2,864	\$355	\$34	8.6x	7.1x	51.0x	32.6x	22%	24%
Median	\$1,980	\$2,425	\$483	\$42	2.8x	2.8x	23.4x	21.6x	14%	23%



Healthcare Consulting and Business Services

									Revenue	EBITDA
		Market Data	ı (\$ millions)		EV/ Revenu	e Multiples	EV/ EBITDA	Multiples	Growth	Margin
		Enterprise	LTM (A)	NTM (E)						
Company	Market Cap	Value	Revenue	EBITDA	LTM (A)	NTM (E)	LTM (A)	NTM (E)	NTM (E)	LTM (A)
International Business Machines Corporation	\$126,991	\$174,116	\$59,680	\$13,553	3.0x	2.8x	12.9x	10.6x	6%	27%
Accenture plc	\$175,627	\$173,030	\$59,590	\$10,977	2.9x	2.6x	15.8x	14.1x	10%	19%
Cognizant Technology Solutions Corporation	\$35,174	\$34,462	\$19,253	\$3,809	1.8x	1.7x	9.2x	9.1x	8%	19%
EPAM Systems, Inc.	\$16,847	\$15,800	\$4,462	\$825	3.8x	3.2x	20.0x	20.7x	19%	15%
DXC Technology Company	\$6,961	\$10,780	\$15,831	\$3,510	0.7x	0.7x	3.0x	4.4x	(8%)	16%
FTI Consulting, Inc.	\$6,092	\$6,408	\$2,857	\$395	2.3x	2.1x	15.5x	16.2x	8%	13%
Thoughtworks Holding, Inc.	\$4,379	\$4,584	\$1,225	(\$62)	4.0x	3.2x	NM	17.3x	25%	18%
Huron Consulting Group Inc.	\$1,296	\$1,682	\$1,006	\$123	1.7x	1.6x	15.5x	13.2x	8%	12%
CRA International, Inc.	\$659	\$810	\$568	\$93	1.4x	1.4x	8.7x	11.8x	5%	11%
Median	\$6,961	\$10,780	\$4,462	\$825	2.3x	2.1x	14.2x	13.2x	8%	16%



Strategic Entrants and Potential Disruptors

									Revenue	EBITDA
	Market Data (\$ millions)				EV/ Revenue Multiples EV/ EBITDA Multiples				Growth	Margin
		Enterprise	LTM (A)	NTM (E)						
Company	Market Cap	Value	Revenue	EBITDA	LTM (A)	NTM (E)	LTM (A)	NTM (E)	NTM (E)	LTM (A)
Apple Inc.	\$2,212,838	\$2,140,089	\$387,542	\$144,157	5.5x	5.3x	14.7x	16.5x	4%	32%
Microsoft Corporation	\$1,920,840	\$1,894,161	\$198,270	\$100,444	9.8x	8.7x	19.5x	17.4x	14%	50%
Alphabet Inc.	\$1,437,609	\$1,332,241	\$278,139	\$100,512	4.9x	4.3x	13.4x	10.8x	14%	40%
Amazon.com, Inc.	\$1,080,624	\$1,161,506	\$485,902	\$62,554	2.4x	2.1x	17.9x	15.0x	14%	14%
Walmart Inc.	\$333,269	\$398,893	\$576,013	\$38,049	0.7x	0.7x	10.5x	10.7x	3%	6%
Oracle Corporation	\$186,198	\$244,234	\$42,440	\$19,249	5.8x	4.9x	12.7x	10.5x	18%	47%
CVS Health Corporation	\$121,506	\$186,389	\$306,933	\$22,028	0.6x	0.6x	8.5x	9.5x	4%	6%
Median	\$1,080,624	\$1,161,506	\$306,933	\$62,554	4.9x	4.3x	13.4x	10.8x	14%	32%